



Sales Representative

To strengthen our team, we are currently looking for a sales representative for our branch office MARTIN Woodworking Machines Corp., Charlotte, North Carolina, USA. Join our team at MARTIN, a family owned company that has been producing stationary machinery for woodworking and plastic processing at its headquarter in Ottobeuren (Germany) for more than 98 years. Our machines stand for quality "Made in Germany".

We are looking for an enthusiastic, career minded, self-motivated individual. As one of our sales team members, you will be calling on business owners & private individuals, consulting with them to select the best woodworking machines, tools, and accessories that meet their needs.

Job profile

- ▶ You actively sell our products as well as our partners' products by phone, e-mail, during business trips and trade shows
- ▶ You prepare offers
- ▶ You keep the customer data base up to date
- ▶ You support our dealers
- ▶ You carry out product training
- ▶ You demonstrate our machinery
- ▶ You attend trade fairs

Applicant profile

- ▶ You have good knowledge in woodworking
- ▶ You have several years of experience in the sales of woodworking machines
- ▶ Extensive edgebander and wide belt sander knowledge a plus
- ▶ Proficiency with Microsoft Office products is required
- ▶ You are fluent in spoken as well as in written English
- ▶ You are used to working independently, reliably and precisely
- ▶ You have a strong sense of order and organizational skills
- ▶ You have the necessary assertiveness
- ▶ You have the ability to work as a team member

We offer you

- ▶ A diversified and versatile range of responsibilities in the US subsidiary of our medium-sized family enterprise
- ▶ A crisis-proof job as well as fair payment
- ▶ A pleasant working atmosphere in a highly motivated and helpful team
- ▶ A very good product base by European machine manufacturers

Career Page

www.martin-usa.com/company/career



Please send your application including desired salary to:

MARTIN Headquarters Germany

Lydia Leising · Human Resources Manager

+49 (0) 8332 911 – 0 · personal@martin.info